



**odelo GmbH, a company of Bayraktarlar Holding**  
Stuttgart, Germany  
[www.odelo.de](http://www.odelo.de)

**Industry**  
Automotive

**Products and Services**  
Lighting systems for the automotive industry

**Employees**  
3,500

**Revenue**  
€380 million

**SAP® Solutions and Services**  
SAP S/4HANA®, SAP Fiori® front-end server, and SAP® Model Company service for Automotive

# Rolling Out SAP S/4HANA® Smoothly with SAP® Model Company

Global expansion meant that odelo's ERP system was no longer robust enough to support its growth. Working with partner SPIRIT/21 GmbH and using the SAP Model Company service for Automotive, odelo has developed a global rollout template for SAP S/4HANA. This template will help odelo implement SAP S/4HANA in a fast and efficient way, facilitating unified, standardized operations worldwide.

## Before: Challenges and Opportunities

- Replace 20-year-old third-party ERP system with a modern and innovative solution
- Unify worldwide processes, data, applications, and technology in the odelo Group
- Address increasing demand from automotive manufacturers for innovative lighting and lighting systems in ever-shorter production cycles

## Why SAP and SPIRIT/21

- SAP S/4HANA for the next-generation business suite, providing decision support in real time
- SAP Model Company for an accelerator service that helps companies develop repeatable implementation scenarios to support the latest innovations for future implementation projects
- SPIRIT/21 for consulting and IT solutions that tap clients' innovative potential

## After: Value-Driven Results

- Phased template for a smooth rollout of SAP S/4HANA, which when implemented will support harmonization of processes, data, applications, and technology between odelo and sister company Farba (which will change its name to odelo beginning January 2020)
- A basis for reconciled data structures and a standardized groupwide ERP system
- Potential for improved productivity and quality, as well as reduced process costs

**“Thanks to SAP Model Company, we are well on the road to benefit from SAP S/4HANA across our global operations. The service is helping us **accelerate deployment** while keeping costs down.”**

Gerhard Bikar, Director IT – odelo Group (Interim/External), odelo GmbH



Featured Partner

**SPIRIT/21**

## Accelerated

Implementation of SAP solutions using SAP Model Company

## Faster

User adoption

## Reduced

Total cost of ownership